



Hunters Point Naval Shipyard Building Demolition Project

Contracting and Subcontracting Information and Resources

**Hunters Point Shipyard Citizens Advisory Committee
Business & Employment Subcommittee Meeting**

May 21, 2026

Michael Pound – NAVFAC BRAC Environmental Coordinator
Jennifer Reece, Chad Slade, and Kellee Krause – NAVFAC SW Contracts
Robert Salomon – NAVFAC SW Office of Small Business

Agenda

Topic	Team Member
<ul style="list-style-type: none">• Introductions	Michael Pound HPNS BRAC Environmental Coordinator
<ul style="list-style-type: none">• Parcel B Soil Retesting Contract Award	Michael Pound HPNS BRAC Environmental Coordinator
<ul style="list-style-type: none">• Parcel G Building Demolition Successes/Lessons Learned	Jennifer Reece NAVFAC Southwest Contracting
<ul style="list-style-type: none">• Building Demolition Contracting Update: Request for Proposal (RFP)	Chad Slade, and Kellee Krause NAVFAC Southwest Contracting
<ul style="list-style-type: none">• NAVFAC SW Small Business Update	Robert Salomon NAVAC Southwest Small Business
<ul style="list-style-type: none">• Building Demolition Contracting Information Hub	Michael Pound HPNS BRAC Environmental Coordinator
<ul style="list-style-type: none">• Questions	NAVFAC Team

Parcel B: Radiological Investigation, Survey, and Reporting

New Task Order Award



Project Description

Primary Objectives

- Conduct radiological retesting of former sanitary sewers (SS)/ storm drains (SD) to document achievement of the Record of Decision Remedial Action Objectives
- Reinstate Radiological Unrestricted Reuse Recommendation (RURR) designations for SS/SD lines in Parcel B.
- Excavate, radiologically process and backfill 54 Trench Units with the work sequenced to minimize impact to artist community.



Parcel B

Parcel B Soil Retesting Local Hiring and Subcontracting Requirements

- Competed on the Radiological Services Multiple Award Contract (RAD MAC)
- Performance Work Statement used a narrative standard instead of specifying a numerical requirement for local hiring and subcontracting

The Contractor shall demonstrate commitment to use qualified locally owned and minority businesses (Small Disadvantaged Businesses) from the Bayview-Hunters Point area, zip codes 94107, 94124, and 94134 in accordance with Article 15 of the Conveyance Agreement between the United States of America acting by and through the Secretary of the Navy United States Department of the Navy and the San Francisco Redevelopment Agency for the Conveyance of Hunters Point Naval Shipyard



APTIM performing Parcel C Dry Dock Repair

Aptim's Local Hiring and Subcontracting Commitments

- Aptim won the task order award
- 21% commitment for hyper-local (3 zip codes) subcontracting
- 40% commitment for local hiring
- APTIM conducted recent community outreach events including:
 - Industry Day (March 25, 2026)
 - Career Fair (March 25, 2026)
 - CCSF Construction Management Mixer (March 24, 2026)
- Continued use of local suppliers and subcontractors such as
 - Center Hardware, Tire Sales Co.
 - JRM, YBE

Hyper Local Business	Location	Subcontracted Product/Service
Aurora Environmental Services, Inc.	San Francisco, CA 94134	Air Monitoring Support
JRM Equipment, LLC	San Francisco, CA 94124	Equipment, Temporary Facilities Rental
Mansfield & Mansfield Construction Clean-Up Co. Site Support	San Francisco, CA 94124	Janitorial Services, Site Cleanup
McGill's Security & K-9 Patrol Services	San Francisco, CA 94124	Security Services
Mission Constructors Inc.	San Francisco, CA 94124	Asphalt Repair Services
Smith-Emery of San Francisco, Inc.	San Francisco, CA 94124	Geotechnical Testing
Yerba Buena Engineering & Construction, Inc.	San Francisco, CA 94124	Site Restoration, Local Craft Labor

Tentative list of APTIM hyper-local subcontractors for Parcel B work

Subcontracting and Hiring Opportunities with APTIM

- While APTIM has tentatively identified hyper-local subcontractors for this project, we are always looking for additional partnerships. Opportunities include:
 - BMPs (wattle, sandbags), construction materials, fuel, site security, equipment, janitorial/site services, biological monitoring, asphalt/concrete work, testing engineers
- APTIM is looking to add to our staff with local hires. Opportunities include:
 - Professional Opportunities:
 - Supervisors, Superintendents, Quality Control, Junior Engineers, Health and Safety
 - Craft Opportunities:
 - Equipment Operators, CDL Drivers, General Laborers
- Invite APTIM to present at a future HPS CAC B&E Subcommittee meeting

Interested in pursuing work on this project ?

- Join the APTIM team at HPNS:
 - Questions: Careers.HPNS@APTIM.com



- Team with APTIM as a subcontractor:
 - Questions: Small.Business@APTIM.com



APTIM HPNS Career Fair

Parcel G: Building Demolition Task Order

Local Hiring and Subcontracting Review

Jennifer Reece, Chief of the Contracting Office



NAVFAC Parcel G Contract Requirements for Local Hiring and Subcontracting



Contract Requirements *(Reference: Amendment 0010, RFO Part 1, Paragraph 3, Local Hiring Requirement, 10/03/24)*

- A minimum of 23% of all On-Site Work has been subcontracted to local D-10 businesses
- A minimum of 23% of all On-Site Labor is comprised of local-residents
- Eligible businesses located within ZIP Codes 94107, 94124, or 94134

Important

- The 23% requirement applies only to work physically performed at Parcel G (“On-Site Work”).

Compliance

- These requirements are being monitored throughout the project and are intended to be completely met at the end of the project

Parcel G Building Demolition Task Order Requirements

What is Off-Site Work?

- Work Plan Development
- Reports
- Trucking all debris to Landfills and Recyclers
- Disposal of all debris/waste at the Landfills
- Analytical Lab Testing
 - Air Sampling
 - Geotech
- Office Support
- Project Management



Local D-10 Current Subcontractor Awards

D-10 Business	Zip Code	Scope of Work	Subcontract \$\$ Value
Yerba Buena	94124	Site Restoration	\$4,701,782
Aurora Environmental	94134	Industrial Hygiene	\$541,759
Pacific Engineering	94107	SWPPP & Waste Management	\$486,000
Armada Protective Services	94107	Security Services	\$344,717
TBS Site Services	94124	Site Services	\$30,712
Dyna Electric	94134	Electrical Services	\$9,974
Total			<u>\$6.114.944</u>

Calculation = (Total Subcontracted \$\$ Value ÷ Total On-Site Work Value)

$$(\underline{\$6,114,944} \div \$19,461,619.10) = 0.314$$

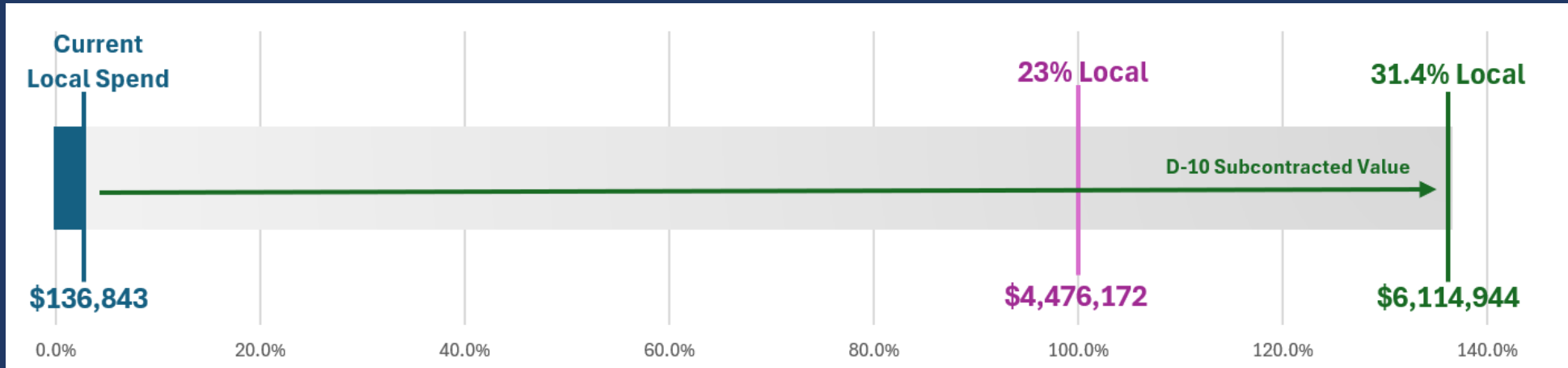
$$0.314 \times 100 = \mathbf{31.4\%}$$

31.4% of the contract value has been awarded to D-10 Businesses

Local D-10

Current Subcontractor Dollars Spent

D-10 Business	Subcontract \$\$ Value	Current \$\$ Spent Thru March 2026	Remaining \$\$ on Contract
Yerba Buena	\$4,701,782	\$0	\$4,701,782
Aurora Environmental	\$541,759	\$41,848	\$499,911
Pacific Engineering	\$486,000	\$38,800	\$447,200
Armada Protective Services	\$344,717	\$35,366	\$309,351
TBS Site Services	\$30,712	\$7,887	\$22,824
Dyna Electric	\$9,974	\$12,942	\$0
Total	\$6,114,944	\$136,843	\$6,008,812



Local D-10 Current Procurement and Purchase Orders

ECC is committed to supporting the local community by prioritizing purchases from qualified D-10 businesses and local stores for the Parcel G Building Demolition Project.

D-10 Business	Zip Code	Purchase Order \$\$ Value	Current \$\$ Spent
JRM Equipment Rental	94124	\$235,950.00	\$33,675.44
Center Hardware & Supply Company	94107	\$10,000.00	\$3,777.18
Level Construction Supply	94124	\$10,000.00	\$5,785.81
Total		\$255,950.00	\$43,238.43

This commitment will continue throughout the duration of the Parcel G project

Meeting the 23% Local Workforce Requirement

Employment Opportunities by Firm /Trade through March 2026

Firm	Trade-Employment Category	# of Workers on Site	# Local Employees	Local %
Pacific Engineering	SWPPP Inspectors & Waste Coordinators	2	2	100%
Bayview	Craft Union Abatement Workers	29	11	37.9%
Aurora Environmental	Environmental Technicians and CAC	3	1	33.3%
Armada Protective Services	Security Guards	5	4	80.0%
Dyna Electric	Electrical Services	1	1	100.0%
TBS Services	Portable Facilities Servicing	4	3	75.0%
Totals:		44	22	50%

Calculation = (total local workers/total workers) x 100 = 50%

Parcel G Building Demolition Contracting Lessons Learned

- Early communication with the local community including our Navy contracting team to discuss concerns and identify solutions within the constraints of the Federal Government's acquisition regulations
- Having a site walk for the local contractors
- Leverage other organizations (e.g., Superfund JTI, Young Community Developers, CityBuild) that can provide training to the local community



Hunters Point Demolition Program

Planning, Design, Construction Contracting

Chad Slade, Director, Planning, Design and Construction Regional Contracting Core

Kellee Krause, Director, Planning, Design and Construction Contracting Core

Hunters Point Demolition MACC

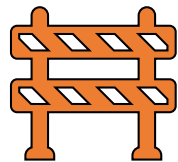


MACC Overview

- **Contract Award:** February 2026
- **Contract Expiration:** February 2031
- **Contract Value:** \$999M
- **Task Order Range:** \$10M - \$150M

MACC Prime Contractors, Group 0118

- RSI Amentum Environmental Solutions, LLC
- APTIM Federal Services, LCC
- Environmental Chemical Corporation (ECC)
- FERMA Corporation
- Integrated Demolition and Remediation, Inc.



Parcel B Task Order Request for Proposal (RFP)

Solicitation Overview



- **Contract Vehicle:** Navy is using new MACC, Contract **N62473-23-D-1214**, that was awarded in February 2026.
- **RFP:** January/February 2027
- **Proposals Due:** April 2027
- **Task Order Award:** Anticipated June 2027
- **Demolition Begins:** Anticipated June 2028

MACC Prime Contractors, Group 0118

- RSI Amentum Environmental Solutions, LLC
- APTIM Federal Services, LCC
- Environmental Chemical Corporation (ECC)
- FERMA Corporation
- Integrated Demolition and Remediation, Inc.

Parcel B Task Order Request for Proposal (RFP)

Tentative Project Timeline



Parcel B Buildings 103, 113, 113A, 130 and 146
Parcel C Building 214



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Parcel B Task Order Request for Proposal (RFP)



Considerations in the development of the RFP local hiring and subcontracting requirements

- Parcel B re-testing used a narrative standard to allow contractor creativity
- Parcel G task order award set a 23% minimum requirement for local hiring and subcontracting
- Parcel G post-award, the contractor is exceeding the 23% minimum

Leaning forward into new Parcel B task order

- The Navy has two data points to consider in the development of the local hiring and subcontracting criteria

Parcel B Task Order Request for Proposal (RFP)

Navy Evaluation and Contractor Selection



Target Factor: Local Business Participation and Hiring Submission Requirements

- **Local Business**

- To be considered a local business, the business' headquarters must be located within the City of San Francisco ZIP codes as confirmed on either:
 - San Francisco Local Business Enterprise Directory; or
 - System for Award Management (SAM)

- **Hire Hyper Local Businesses**

- List **at least two (2) hyper** local businesses to be included in the contract
 - Specify their roles and estimated value of subcontracted work
 - Provide commitment letters

- **Recruitment Efforts**

- Outline **steps to recruit** businesses or residents near HPNS ZIP Codes: 94107, 94124, 94134

Parcel B Task Order Request for Proposal (RFP)

Navy Evaluation and Contractor Selection



Factor: Local Business Participation and Hiring Basis of Evaluation

Revised as follows:

- **Local Business**
 - To be considered a local business, the business' headquarters must be located within the City of San Francisco ZIP codes as confirmed on either:
 - San Francisco Local Business Enterprise Directory; or
 - System for Award Management (SAM)
- **Hire Hyper Local Businesses**
 - Providing more than two (2) hyper local businesses may be rated **significantly more favorably**
- **Hire Hyper Local Businesses (cont.)**
 - Thorough and well thought out hiring and recruitment methods to maximize participation with hyper local business may be rated **more favorably**
 - Failure to identify and provide letters of commitment for two (2) hyper local business may be rated **significantly less favorably**

Parcel B Task Order Request for Proposal (RFP)



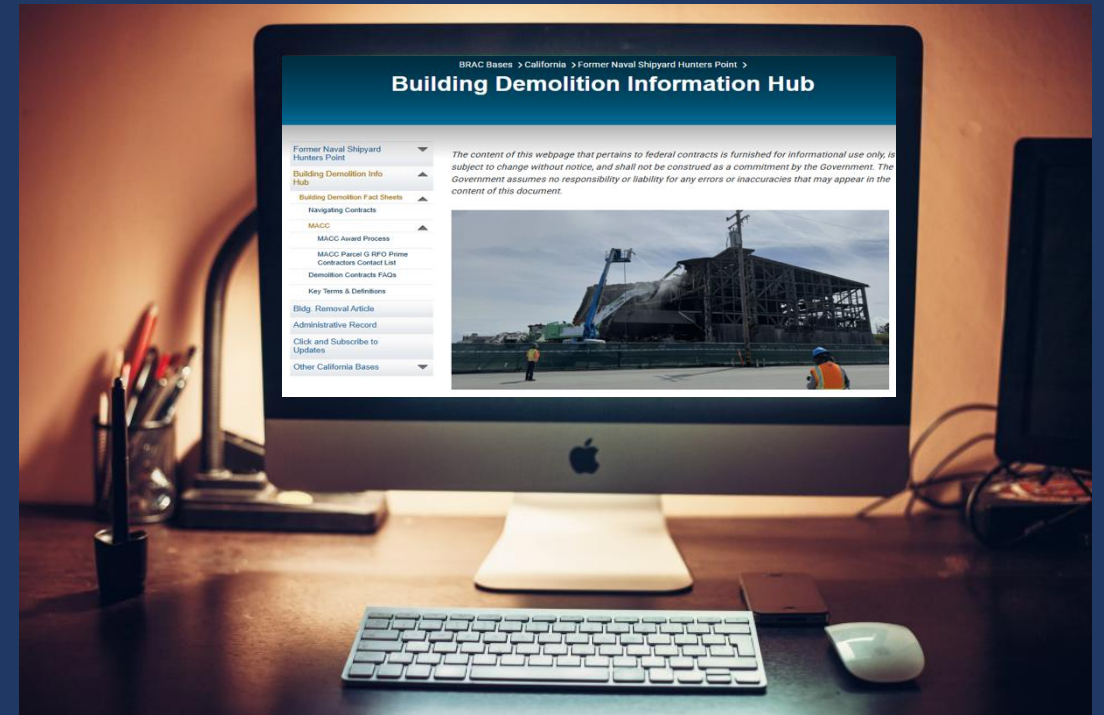
Local Hiring Requirement

- Required to Attend and Present status at CAC Meetings
 - The awardee of Parcel B will be required to participate in a minimum of three HPS CAC meetings per year.

Hunters Point Building Demolition Program

Additional Resources

Robert Salomon, Office of Small Business Programs
NAVFAC Southwest





Navigating Business Opportunities with NAVFAC Southwest

A step-by-step guide to for Prime and Subcontractors



**Step 1:
Decide Your Role**

- **Prime contractor:** As the Prime, you will manage the entire contract. There are five (5) members on the newest MACC.
- **Subcontractor:** Small or large businesses can be subcontractors.



**Step 2:
Register in SAM.gov
and Engage Locally**

- **Register in SAM:** You must register in SAM.gov to get a Cage Code and a Unique Entity Identifier (UEI).
- **Engage Locally:** Connect with local businesses to strengthen your network and support the small business and local hiring goals.



**Step 3:
Explore Opportunities
and Make Connections**

- **Look for NAVFAC SW contracts** on SAM.gov (search filter "N62473").
- **Identify and reach out to potential prime contractors and subcontractors,** highlight your capabilities, and negotiate your role in the project.



**Step 4:
Manage the Project
and Your Deliverables**

- **Coordinate closely with prime contractors or subcontractors** to understand your specific responsibilities and timelines.
- **Communicate with the contracting team** to ensure seamless task order execution.

Resources

SAM Registration
(<https://sam.gov/content/home>)

NAICS Code Lookup
(<https://www.sba.gov/naics-standards>)

System for Award Management (SAM) Contract Opportunities
(<https://sam.gov/content/opportunities>)
*use search term "N62473" to filter NAVFAC SW contracts

Contracting Guide on Task Orders
(<https://www.acquisition.gov/browses/index/far>)
SBA Guide to Subcontracting
(<https://www.sba.gov/federal-contracting/contracting-guide/prime-subcontracting>)

How to Get Involved...

Prime Contractor Opportunities

- **Locate contracting opportunities:**
 - System for Award Management
- **NAVFAC Southwest opportunities:**
 - Key word/filter search: **N62473**
- **What can be found on this site:**
 - Sources Sought
 - Requests for Information
 - Solicitations
 - Outreach Events
 - Award Notices

The screenshot displays the SAM.GOV search interface. At the top, the SAM.GOV logo is visible. Below it, a navigation bar includes links for Home, Search, Data Bank, Data Services, and Help. The Search bar contains the text 'e.g. 1606N020Q02'. Below the search bar, there is a 'Select Domain' dropdown menu set to 'All Domains'. A 'Filter By' section is also present. The 'Keyword Search' section is highlighted with a red box. Below this, there is a link to a help guide. Two tabs, 'Simple Search' and 'Search Editor', are visible. Under 'Simple Search', three radio button options are shown: 'Any Words', 'All Words' (which is selected), and 'Exact Phrase'. A search input field at the bottom contains the text 'N62473' and is also highlighted with a red box.

Useful Website Links

- **NAVFAC Office of Small Business Programs:**

<https://www.navfac.navy.mil/Divisions/Office-of-Small-Business-Programs/>

- **NAVFAC Acquisition Strategies & Estimates:**

<https://www.navfac.navy.mil/Divisions/Office-of-Small-Business-Programs/Opportunities/Acquisition-Strategies-Estimates/>

- **NAVFAC Subcontracting Opportunities:**

<https://www.navfac.navy.mil/Divisions/Office-of-Small-Business-Programs/Opportunities/Subcontracting-Opportunities/>

- **NAVFAC Southwest:**

<https://pacific.navfac.navy.mil/Facilities-Engineering-Commands/NAVFAC-Southwest/>

SBA Resources

- **Small Business Administration website:**
www.sba.gov
- **SBA Mentor Protégé Program**
<https://www.sba.gov/federal-contracting/contracting-assistance-programs/sba-mentor-protege-program>
- **San Francisco SBA District office:**
<https://www.sba.gov/district/san-francisco>
- **Subcontracting Opportunities:**
<https://www.sba.gov/federal-contracting/contracting-guide/prime-subcontracting#id-subcontracting>
 - **SBA Subcontracting Network:**
https://subnet.sba.gov/client/dsp_Landing.cfm
- **Dynamic Small Business Search (DSBS):**
https://dsbs.sba.gov/search/dsp_dsbs.cfm
 - **Small Business Office first search point for vendors**
 - **Where Contracting Officers perform market research**
 - **Contractors ensure profile is dynamic with capabilities and key work sections**

Additional Resources

- **Renaissance Entrepreneurship Center**
 - <https://recenter.org/san-francisco-bayview/>
- **Northern California APEX Accelerator**
<https://www.apexnorcal.org>
- **Northern California Small Business Development Center:**
<https://www.norcalsbdc.org>

QR Code to NAVFAC site



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HPNS Building Demolition Project

Demo MACC

Small Business Resources



N6247326D5205

RSI Amentum Environmental Solutions, LLC

1485 Bayshore Blvd, Ste. 425

San Francisco, CA 94124

POC: Cindy Timbes (ctimbess@rsienv.com)

POC: Rachael Meredith (rmeredith@rsienv.com)

POC: Connie Toomey (ctoomey@rsienv.com)

N6247326D5206

Aptim Radiological Services, LLC

1230 Columbia Street, Ste. 600

San Diego, CA 92101

POC: Ulrika Messer (urika.messer@aptim.com)

N6247326D5208

Ferma Corporation

6639 Smith Avenue

Newark, CA 94560

POC: Liz Galvez (lgalvez@fermacorp.com)

POC: Greg Menen (gmenen@fermacorp.com)

N6247326D5207

ECC Expeditionary Constructors, LLC

1240 Bayshore Hwy, Ste. 204

Burlingame, CA 94010

POC: Christian Canon (HPNS_DemoMACC@ecc.net)

POC: Elizabeth Webb (ewebb@ecc.net)

POC: Leili Arjomand (larjomand@ecc.net)

N6247326D5209

**Integrated Demolition
And Remediation, Inc.**

421 E. Cerritos Avenue

Anaheim, CA 92805

POC: Jay Ghandi

(contract@idrdemo.com)

HPNS Building Demolition Project

How to Get More Information

Small Business Resources



US Small Business Administration

San Francisco District Office
455 Market St., Suite 600
San Francisco, CA 94105
(415) 744-6820
mark.mccomas@sba.gov
<https://www.sba.gov/ca/sf>



NAVFAC Small Business Office

750 Pacific Highway
San Diego, CA 92132
(619) 705-5187
hpns_building_demo_questions@us.navy.mil
<https://www.navygoldcoast.org/about-don-osbp/>



NorCal APEX Accelerator

Cal Poly Humbolt

1 Harpst St., Arcata, CA 95521
(707) 267-7561
info@apexnorcal.org
www.apexnorcal.org



San Francisco

Small Business Development Center

1650 Mission Street, Ste 101A
San Francisco, CA 94103
415-937-7232
quian.wan@sf.gov.org
www.sfsbdc.org

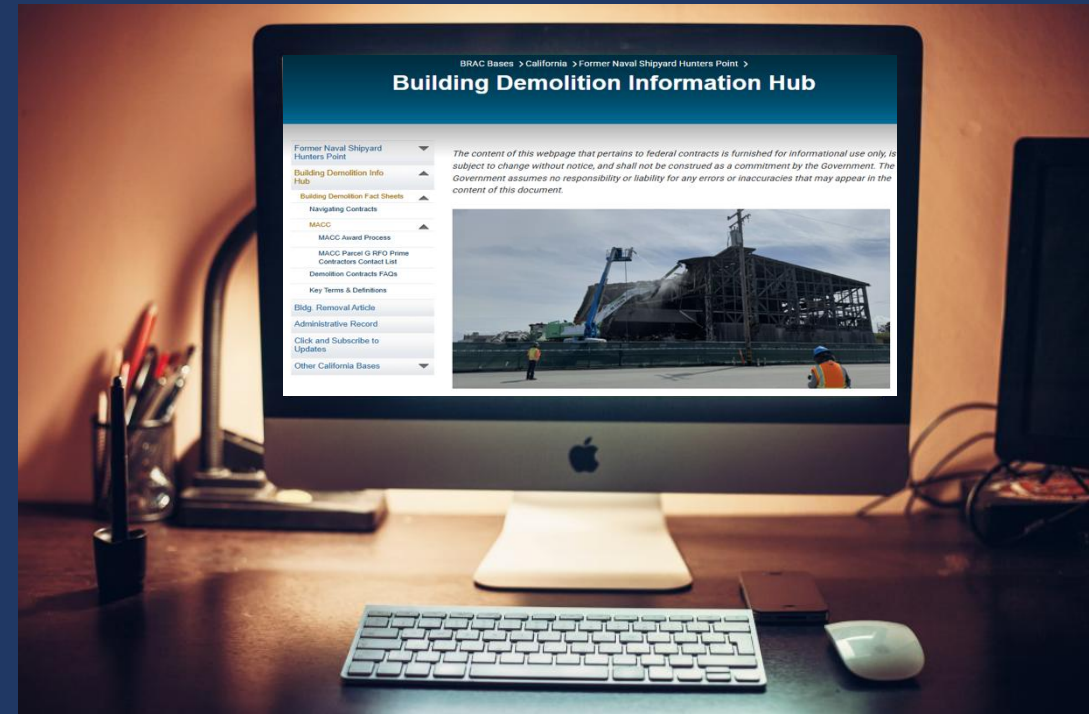


SMALL
BUSINESS
DEVELOPMENT
CENTER

SAN FRANCISCO

Hunters Point Building Demolition Program Information Hub

Michael Pound, HPNS BRAC Environmental Coordinator
Navy Base Realignment and Closure (BRAC)

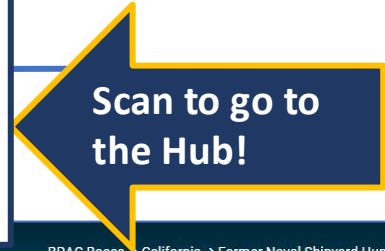


HPNS Building Demolition Information Hub

Your one-stop resource for project information

<https://www.bracpmo.navy.mil/BRAC-Bases/California/Former-Naval-Shipyard-Hunters-Point/Building-Demolition-Information-Hub/>

- Parcel G Request for Offers (awarded April 23, 2025 to ECC)
- New HPNS Demolition MACC Request for Proposals (Coming early 2027)
- HPS Citizens Advisory Committee Business & Employment Subcommittee Presentations
- Due the upcoming Parcel B RFP, the Hub homepage is going to reorganized



BRAC Bases > California > Former Naval Shipyard Hunters Point >

Building Demolition Information Hub

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Building Demolition Overview & Phase 1

Collapse All
 Expand All

- Weekly Demolition Updates
- Building Demolition Overview
- Building Demolition - Phase 1

NAVFAC Contracts Meetings	Parcel G Task Order Updates by ECC
September 11, 2024	July 17, 2025
October 17, 2024	September 18, 2025
May 21, 2026	November 20, 2025 (preceded by subcontracting/career fair)
	January 22, 2026
	April 16, 2026

Building Demolition MACC – Contractor Outreach

- Contractors are responsible for outreach to local community to meet the local hiring and subcontracting requirements with support from the HPS CAC, Navy, and City of San Francisco
- Some contractors have started company specific outreach to the local community for hiring and subcontracting opportunities.
- Contract has five awardees
 - RSI Amentum Environmental Solutions, LLC (San Francisco, CA)
 - Aptim Radiological Services LLC (San Diego, CA)
 - ECC Expeditionary Constructors LLC (Burlingame, CA)
 - Ferma Corporation (Newark, CA)
 - Integrated Demolition and Remediation Inc. (Anaheim, CA)
- Invite contractors to present and meet with your organization

Hunters Point Building Demolition Program Questions

Presenting Team

