



**NAVFAC**  
Naval Facilities Engineering Systems Command

# Hunters Point Naval Shipyard Building Demolition Project

## Contracting and Subcontracting Information and Resources

**Hunters Point Shipyard Citizens Advisory Committee  
Business & Employment Subcommittee Meeting**

October 17, 2024

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Michael Pound – BRAC Environmental Coordinator  
Renae Kvendru, Jennifer Reece and Chad Slade – NAVFAC SW Contracts  
Thomas Burns – NorCal APEX Accelerator

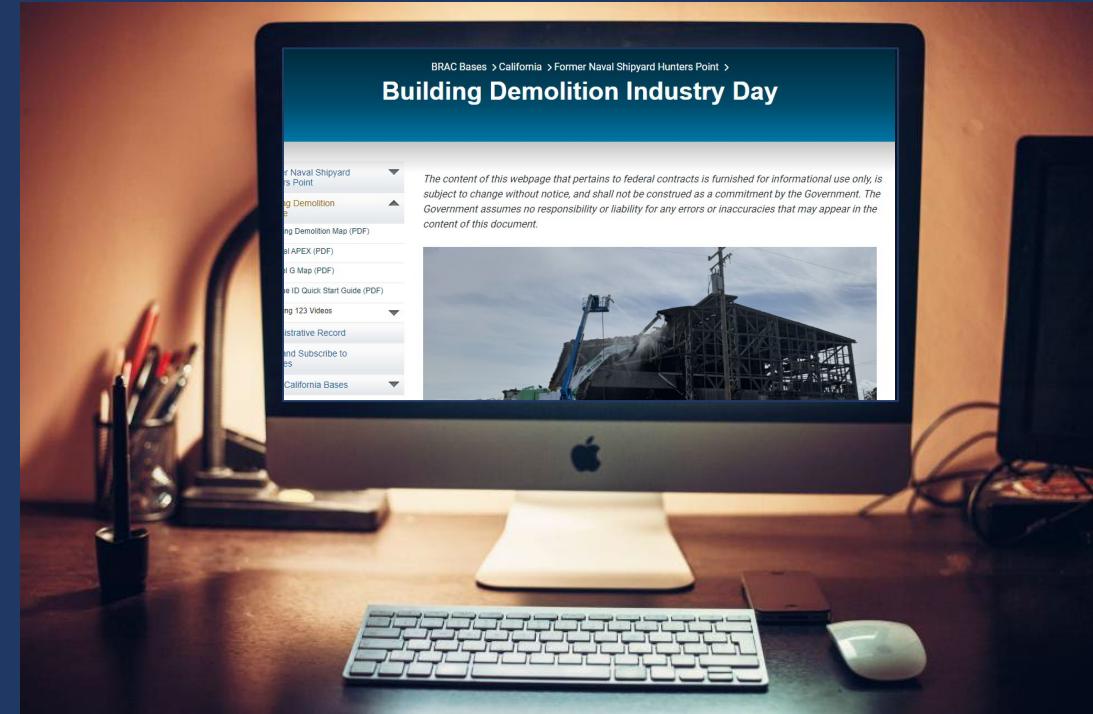
# Agenda

Topic	Team Member
• Introductions	Michael Pound, HPNS BRAC Environmental Coordinator
• Building Demolition Contracting Information Hub: Updates	Michael Pound, HPNS BRAC Environmental Coordinator
• Building Demolition Contracting Update: Changes to the Request for Offers (RFO)	Renae Kvendru, Jennifer Reece and Chad Slade, NAVFAC Southwest Contracting
• APEX	Thomas Burns, NorCal APEX Accelerator
• Questions	Presenting Team

# Hunters Point Building Demolition Program Information Hub

10/17/2024

**Michael Pound, HPNS BRAC Environmental Coordinator**  
Navy Base Realignment and Closure (BRAC)



The Government does not warrant the accuracy of any site-related information provided. Site-related information furnished by the Government and/or its representatives in support of this solicitation shall be considered as informational only. Such information may include technical reports and studies, building conditions reports, or other technical information intended to support the proposers' development applications. Proposers are expected to verify (and not simply rely upon) all site-related information provided by the Government to avoid unforeseen costs.

# HPNS Building Demolition Contracting Information Hub

Your one-stop resource for project information

## Updates to the Building Demolition Industry Day Hub

<https://www.bracpmo.navy.mil/BRAC-Bases/California/Former-Naval-Shipyard-Hunters-Point/Building-Demolition-Industry-Day/>

- **HPS Citizens Advisory Committee Business & Employee Subcommittee Presentation**
  - HPNS Citizens Advisory Committee Meeting Presentation - September 11, 2024
  - HPNS Citizens Advisory Committee Meeting Response to Written Questions - September 11, 2024
- **Summary of RFO changes made in response to Community Feedback**
- **MACC Parcel G RFO Prime Contractors Contact List**



Scan to go to the Hub!

BRAC Bases > California > Former Naval Shipyard Hunters Point > **Building Demolition Industry Day**

Former Naval Shipyard Hunters Point

Building Demolition Update

Building Demolition Map (PDF)

NorCal APEX (PDF)

Parcel G Map (PDF)

Unique ID Quick Start Guide (PDF)

Building 123 Videos

Administrative Record

Click and Subscribe to Updates

Other California Bases

The content of this webpage that pertains to federal contracts is furnished for informational use only, is subject to change without notice, and shall not be construed as a commitment by the Government. The Government assumes no responsibility or liability for any errors or inaccuracies that may appear in the content of this document.



**Building Demolition Overview**



- 27 Buildings Demolished Under Comprehensive Environmental Response, Compensation and Liability Act (CERCLA)

# HPNS Building Demolition Contracting Information Hub

Your one-stop resource for project information

## Updates to the Building Demolition Industry Day Hub

<https://www.bracpmo.navy.mil/BRAC-Bases/California/Former-Naval-Shipyard-Hunters-Point/Building-Demolition-Industry-Day/>

- **Meeting Follow-Up**

- HPNS Parcel G RFO Update - Response to Community Feedback - September 24, 2024
- Amendment 0007 HPNS 09-12-24-R
- Amendment 0008 HPNS 09-19-24-R
- Amendment 0009 HPNS 09-25-24-R
- Amendment 0010 HPNS 10-03-24-R
- Amendment 0011 HPNS 10-07-24-R
- Amendment 0012 HPNS 10-11-24-R



Scan to go to the Hub!

BRAC Bases > California > Former Naval Shipyard Hunters Point > Building Demolition Industry Day

Former Naval Shipyard Hunters Point

Building Demolition Update

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Building Demolition Overview



- 27 Buildings Demolished Under Comprehensive Environmental Response, Compensation and Liability Act (CERCLA)



# Request for Community Liaison

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- Request was made at the September 11 HPS CAC B&E Subcommittee meeting for a community liaison that is independent of the prime contractors
- Navy is evaluating the request
- Navy needs a better understanding of the community expectations of the kind of support that needs to be provided or the gap that is not filled by the free services offered by NorCal APEX and Small Business Administration
- Please provide your thoughts and ideas about the support that could be provided by a Navy community liaison by Friday, November 1 to:

**[hpns\\_building\\_demo\\_questions@us.navy.mil](mailto:hpns_building_demo_questions@us.navy.mil)**



# How to Learn More and Get Involved

## Sign Up for Newsletters and Notifications



**HPNS Building Demolition Industry Day Networking Opt-in**  
<https://tinyurl.com/HPNS-Bldg-Demo-Opt-In>



**HPNS Environmental Cleanup Program Newsletter Subscription**  
<https://tinyurl.com/HPNS-Newsletter>



**HPNS Website Updates (including Bldg Demo page)**  
[https://public.govdelivery.com/accounts/USNAVFAC/subscriber/topics?qsp=USNAVFAC\\_9](https://public.govdelivery.com/accounts/USNAVFAC/subscriber/topics?qsp=USNAVFAC_9)



**NorCal APEX Accelerator Newsletter**  
<https://lp.constantcontactpages.com/su/GV1xnXJ/subscribe>



# Hunters Point Demolition Program

## Planning, Design, Construction Contracting

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**Renae Kvendru**, Chief of the Contracting Office

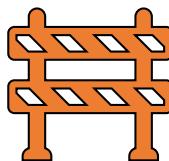
**Jennifer Reece**, Director, Planning, Design and Construction Contracting Core

**Chad Slade**, Director, Planning, Design and Construction Regional Contracting Core

# Parcel G Task Order Request for Offer (RFO)

## Solicitation Overview

- **Contracting Vehicle:** Navy is using existing MACC **N62473-19-D-1237**
- **RFO:** Issued June 6, 2024
- **Proposals Due:** October 31, 2024
- **Task Order Award:** Anticipated February 2025
- **Demolition Begins:** Later in 2025



### MACC Prime Contractors, Group 105

- Balfour Beatty Construction, LLC
- B.L. Harbert International, LLC
- Clark Construction Group – California, LP
- ECC Infrastructure, LLC
- Harper Construction Company, Inc.
- Heffler Contracting Group
- Korte Construction Company dba The Korte Company
- M.A. Mortenson Company dba M.A. Mortenson Construction
- R.A. Burch Construction Company, Inc.
- RQ Construction, LLC
- Sundt Construction, Inc.
- Walsh Federal, LLC
- Webcor Construction, LP dba Webcor Builders
- The Whiting-Turner Contracting Company

# Parcel G Task Order Request for Offer (RFO)

## Project Timeline (Oct 2024)



# Summary of Amendments to Parcel G RFO

Amendment Number	Description
• Amendment 0001	Revised RFO Part 1, Paragraph 3, and date of Wage Decision
• Amendment 0002	Revised RFO Part 1, Paragraph 8, Evaluation Factors, Factor 2 Local Hiring
• Amendment 0003	Replaced RFP Part 6, Attachment H and updated Wage Decision
• Amendment 0004	Extended proposal due date and updated Wage Decision
• Amendment 0005	Replaced offer schedule, included new FAR and DFARS clauses, and updated Wage Decision
• Amendment 0006	Extended proposal due date and revised RFO Part 1, Paragraph 9, Basis of Award, Evaluation Factors, Factor 1: Demolition Technical Solution; update Wage Decision
• Amendment 0007	Extended RFI cutoff; updated Wage Decision; and, revised RFO Part 1, Paragraph 9, Basis of Award, Evaluation Factors, Factor 1: Demolition Technical Solution; update Wage Decision

# Summary of Amendments to Parcel G RFO (cont.)

Amendment Number	Description
• Amendment 0008	Revised RFO Part 1, Paragraph 3, Local Hiring Requirement; revised RFO Part 1, Paragraph 9, Basis of Award, Evaluation Factors, Factor 1: Demolition Technical Solution and Factor 2: Local Hiring; extended proposal due date; and updated Wage Decision
• Amendment 0009	Revised RFO Part 1, Paragraph 9, Basis of Award, Evaluation Factors, Factor 2: Local Hiring; and updated Wage Decision
• Amendment 0010	Revised Parts 2 and 3, Chapter 6; revised the RFO Part 1, Paragraph 1, Description of Work; add FAR clauses; and revised RFO Part 1, Paragraph 9, Basis of Award, Evaluation Factors, Factor 2: Local Hiring
• Amendment 0011	Extended the proposal due date
• Amendment 00012	Revised offer schedule

# Parcel G Task Order Request for Offer (RFO)

## Local Hiring Requirement



### Request for Offer, Part 1, Paragraph 3: Local Hiring Requirement

Revised as follows:

- **Local Hiring**
  - Changed from a goal to a requirement
- **Local Business**
  - To be considered a local business, the business' headquarters must be located within the City of San Francisco ZIP codes as confirmed on either:
    - San Francisco Local Business Enterprise Directory; or
    - System for Award Management (SAM)
- **Hyper Local Defined**
  - Refers to businesses located within zip codes 94107, 94124, and 94134
- **Replacement of Hyper Local Businesses**
  - If a hyper local business that was identified in a prime's proposal must be replaced, the prime will be required to substitute with another hyper local business and shall be accepted by the Administering Contracting Officer

# Parcel G Task Order

## Request for Offer (RFO)

### Local Hiring Requirement (cont.)

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#### Request for Offer, Part 1, Paragraph 3: Local Hiring Requirement

Revised as follows (cont.):

- Required to Attend CAC Meetings
  - The awardee of Parcel G will be required to attend a minimum of three HPS CAC meetings per year.

# Parcel G Task Order Request for Offer (RFO)

## Navy Evaluation and Contractor Selection



### Factor 2: Local Business Participation and Hiring Submission Requirements

Revised as follows:

- **Local Business**
  - To be considered a local business, the business' headquarters must be located within the City of San Francisco ZIP codes as confirmed on either:
    - San Francisco Local Business Enterprise Directory; or
    - System for Award Management (SAM)
- **Hire Hyper Local Businesses**
  - List **at least two (2) hyper** local businesses to be included in the contract
    - Specify their roles and estimated value of subcontracted work
    - Provide commitment letters
- **Recruitment Efforts**
  - Outline **steps to recruit** businesses or residents near HPNS ZIP Codes: 94107, 94124, 94134

# Parcel G Task Order Request for Offer (RFO)

## Navy Evaluation and Contractor Selection



### Factor 2: Local Business Participation and Hiring

#### Basis of Evaluation

Revised as follows:

- **Local Business**
  - To be considered a local business, the business' headquarters must be located within the City of San Francisco ZIP codes as confirmed on either:
    - San Francisco Local Business Enterprise Directory; or
    - System for Award Management (SAM)
- **Hire Hyper Local Businesses**
  - Providing more than two (2) hyper local businesses may be rated **significantly more favorably**
  - **Hire Hyper Local Businesses (cont.)**
    - Thorough and well thought out hiring and recruitment methods to maximize participation with hyper local business may be rated **more favorably**
    - Failure to identify and provide letters of commitment for two (2) hyper local business may be rated **significantly less favorably**

# Norcal APEX Accelerator

*No-Cost Government Contracting Assistance*



**Thomas Burns**  
*Procurement Specialist*  
Norcal APEX Accelerator



# Support & Training



## Activities in Bayview Hunters Point

- **April 2024: APEX attended community meeting at OCII Site Office**
  - Attended by at least 20 local business owners
  - At least 4 of them immediately signed up for APEX Accelerators free services
- **April 2024: HPNS Industry Day table**
  - 5+ businesses located within the Bayview community signed up for APEX Accelerator's free services
- **April-May 2024: SAM.gov registration support**
  - Worked with 4+ clients helping them to register in SAM.gov
  - Assisted them in them in registration with the 14 HPNS Parcel G RFO primes as subcontractors
- **September 2024: Continued local support**
  - Presented and tabled at September 11, 2024 HPS CAC B&E Subcommittee Meeting
  - Interest expressed from two firms
  - 12+ Apex Accelerator's clients attended meeting

# We Want to See You Succeed

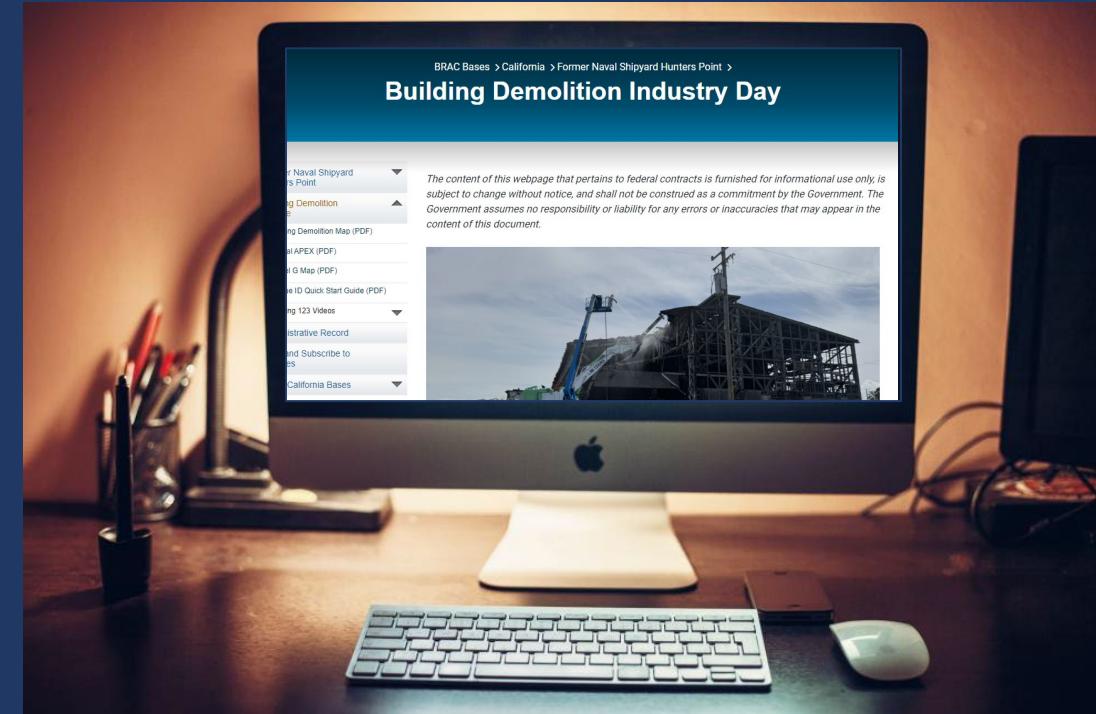
Sign up for Norcal APEX Accelerator services and work with one of our Procurement Specialists!

[www.apexnorcal.org](http://www.apexnorcal.org)



# Hunters Point Building Demolition Program Additional Resources

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**Michael Pound, HPNS BRAC Environmental Coordinator**  
Navy Base Realignment and Closure (BRAC)

# HPNS Building Demolition Project

## How to Get More Information

### Small Business Resources



#### US Small Business Administration

San Francisco District Office  
455 Market St., Suite 600  
San Francisco, CA 94105  
(415) 744-6820  
[mark.mccomas@sba.gov](mailto:mark.mccomas@sba.gov)  
<https://www.sba.gov/ca/sf>



U.S. Small Business  
Administration

#### NAVFAC Small Business Office

3639 Midway Drive, Suite B#175  
San Diego, CA 92110  
(619) 705-5188  
[hpns\\_building\\_demo\\_questions@us.navy.mil](mailto:hpns_building_demo_questions@us.navy.mil)  
<https://www.navygoldcoast.org/about-don-osbp/>



#### NorCal APEX Accelerator

Cal Poly Humboldt  
1 Harpst St., Arcata, CA 95521  
(707) 267-7561  
[info@norcalptac.org](mailto:info@norcalptac.org)  
[www.norcalptac.org](http://www.norcalptac.org)



#### San Francisco Small Business Development Center

1650 Mission Street, Ste 101A  
San Francisco, CA 94103  
415-937-7232  
[quian.wan@sf.gov.org](mailto:quian.wan@sf.gov.org)  
[www.sfsbdc.org](http://www.sfsbdc.org)



SMALL  
BUSINESS  
DEVELOPMENT  
CENTER  
SAN FRANCISCO

# Hunters Point Building Demolition Program Questions

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Presenting Team

